

“Company of the Year 2014” - Frost & Sullivan recognises SOCOMEK for its excellence in terms of innovation and providing solutions adapted to market requirements.

Benfeld, 15 October 2014

"Company of the Year"... Each year in a variety of key markets, consultants Frost & Sullivan award this prize to companies that have demonstrated their capacity to develop and implement an ambitious strategy for growth.

SOCOMEK has been awarded this year for the European UPS market. For our company, the award gives concrete recognition of our genuine commitment to customer satisfaction.

A justly-rewarded reputation

"We are fortunate to have a long-standing reputation" says Denis Sallée, Marketing Director of the Critical Power Business Application, with pride. "But this latest prestigious award given by Frost & Sullivan demonstrates our commitment to offering our customers the best solutions for their critical applications and safety."

Recent projects include the new modular three-phase MODULYS Green Power 2.0 inverter range that includes redundant power and battery modules in an architecture that greatly facilitates the installation, operation and future power upgrades.

For Frost & Sullivan, "Socomec's solutions excel in five key points in achieving optimal performance: availability, energy performance, flexibility, resource management and sustainability. In addition, Socomec has recently implemented its exclusive 'Forever Young' concept which ensures compatibility vis-à-vis future generations of data centre infrastructure."

Being attentive to users

One of the main expectations - often unsatisfied – of operators with relatively high-rated power supplies concerns the battery side of the equipment: they are looking for solutions that ensure safe operation and the best possible performance. The usual response - a periodic battery test - is particularly complex at these power levels. Socomec has solved the problem by enabling the operator to reuse the energy discharged in an optimal way. A wide choice of services associated with the latest generation of Green Power inverters allows the customer to benefit from these innovations.

This solution was of particular interest for Gautham Gnanajothi, Senior Industry Analyst at Frost & Sullivan: "Socomec's battery level management system (BLM) periodically makes a simple battery test and ensures safe operation without needing to use a temporary facility. This means that the customer can make significant savings in implementation and safety costs, especially on their power and critical power distribution infrastructure."

Productive in-house collaboration

Frost & Sullivan notes that the remarkable results "are the result of a very productive collaboration of skills available within the company." And also that "Socomec works very closely with its partners, including battery manufacturers, to improve their product offering. Finally, the company's R&D department deploys considerable expertise in power electronics"

This ability to innovate is what drove Socomec to develop the first three-level power UPS without transformer and to bring this technology up to levels of 96% efficiency in output whilst operating in totally secure Double Conversion mode.

Services to match

"In addition to its development at the commercial and product line level, Socomec excels in after-sales: the services offered are second to none", Gautham Gnanajothi of Frost & Sullivan further notes. He continues, "The reputation gained by the company through its capacity for its complete services offering is reflected by the steady growth of its revenues."

Need we say more?

ABOUT SOCOMECEC

Founded in 1922, SOCOMECEC is an independent, industrial group with a workforce of 3000 people spread over 21 subsidiaries in the world. Our core business – the availability, control and safety of low voltage electrical networks with increased focus on our customers' power performance. In 2013, SOCOMECEC posted a turnover of 437 M€.



MORE INFORMATION

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